



AUGUST 2021

# NEW VACANCY

## TRUMAN MARKETS: SALES & DEVELOPMENT

The Truman Brewery is looking to recruit a new member to our Markets' Sales team. The successful candidate will work towards generating new business, assist in the on-boarding of clients and develop new event led platforms and revenue streams for our vibrant and eclectic weekend markets.

We are looking for people with the following interests:

### FOOD & DRINK

#### Duties include:

- Pro-actively seeking emerging street food businesses to trade in Truman Markets
- Fielding enquiries from prospective clients
- Working on developing new food based trading platforms
- Researching and cataloguing evolving trends and subcultures
- Shadowing (initially) our existing sales/admin/operations staff to garner a greater understanding of the site and how our markets are run
- Assisting where necessary in all aspects of the running of our markets

#### Experience:

- This is an entry level position

#### Applicant is required to have:

- Interest in sales and new business development
- Excellent telephone manner + communication skills
- Assertive, confident, courteous and a personable character is vital
- Capacity to work effectively both within a team and independently
- Proficient computer skills including knowledge of Microsoft Office: Outlook, Excel and Word
- Bright, friendly, self-starter with excellent numeracy and attention to detail

This role is full-time (min 45 hours): Monday to Friday (Sat and/or Sun a minimum of once a month with days off during the week in lieu) with a 3 month trial period.

If you're interested please email your CV and cover letter to [jordon@trumanbrewery.com](mailto:jordon@trumanbrewery.com) or hand a copy into the Events office.